



Team National Business Overview

Please note the presentation should move quickly and should be completed within 30 to 45 minutes

Personal Introduction and Welcome

Read the Disclaimer out Loud.

Disclaimer

(All disclaimers are mandatory & must be read in full)

This presentation is two-fold and is intended to present the savings and earnings program offered by Team National. It is not intended to represent typical, actual or average savings of specific Team National Customers.

Each customer may experience greater or lesser savings. Plus, actual earnings results by an individual IMD will depend upon the time and effort he or she devotes to building their business.

Experts agree that consumer debt and the cost of living are at an all time high. Savings and retirement accounts are at an all time low.

Team National has the Solution for both!

What if you had additional income, would it allow you to purchase a new home, new vehicle, or perhaps to build up your savings account? Maybe you just want to eliminate all your debt from credit cards or pay off your mortgage.

About the Company

We are a member of the prestigious Direct Selling Association, The DSA. There are thousands of direct selling companies in the US, there are approximately only 220 member companies. Every member company pledges to abide by a strict code of ethics, standards and procedures. We proudly support the DSA and their efforts. The Direct-selling industry has a total of close to \$30 billion in total US sales and 74% of US adults have purchased products from a direct seller.

We are a registered member of Dun & Bradstreet.

Plus we are a proud member of the United States Chamber of Commerce and a member of the Better Business Bureau of South East Florida.

Our state-of-the-art, multi-million dollar headquarters is located in Davie, FL.

Since 1997, our IMDs and customers have generated hundreds of millions of dollars in membership and product sales. Team National prides itself in Providing Value and Inspiring Dreams.

These are just a few of the name-brand companies Team National does business with.

The Home Depot

AT&T

ADP

MetLife Auto & Home

Shaw Flooring

Bassett Furniture

Why We're Different:

For about \$1 per day (or less) you can own a Team National membership

With personal usage of any of Team National's 4 divisions (Factory Direct, Group Buying Power, Business Exchange & Services and Online Shopping) you can save and earn, more than a dollar a day.

Now, we're going to talk about the four areas in the Team National membership.

1- Factory Direct

Our furniture division called Team National Factory Direct, bypasses middle men, buying direct from the manufacturer, giving you the absolute lowest price possible. Savings up to 65% in several different categories.

Home Furnishing, Home Improvement, Outdoor Living, Billiards and More, Commercial Office and Shaw Floors.

For example: Cornell Leather Sectional with Ottoman included - Retail price \$3,032.70, TNFD price \$1,010.90.

We're About Saving You Money....Following are 3 areas we do that in.

2- Group Buying Power

Our customers save money by tapping into our group buying power. Over the years, Team National has grouped together thousands of individuals and small business owners nationwide to create a mass purchasing power...As a large group; Team National negotiates with wholesalers and distributors, and now even manufacturers, to obtain substantial discounts on goods and services in many different industries, (here are just a few examples) and pass those savings on to you.....our customers.

Sears Commercial – Enjoy discounts for your home from 5 - 30 % exclusively through our Sears Commercial online program.

3-Business Exchange & Services

Increase exposure and save money using the TN Business Exchange and TN Business Services

Business Exchange

Save at thousands of local businesses.

Businesses in your area join our Team National Business Exchange and offer Team National customers exclusive discounts or special offers. These include anything from Construction/Home Maintenance, Real Estate, Personal Care, Automotive, Insurance, Photography and Travel and much more.

- Captive Team National audience
- No cost to Premium/Business Membership Owners
- Free online listing for Premium members on BigN.com

- TNTV commercials & other advertising opportunities

Business Solutions

ADP

Credit Card & Check Processing through Team National Business Solutions.

Free Savings Analysis & Free Terminal Multiple

Wireless & Online Solutions Online Supply

Store Gift Card Program

Dealer Mall

RV's, Auto's, Boats, Motorcycles

4 – Online Shopping

Team National Consumable Products

Shop online to purchase our private label products.

Plus, create an additional stream of income with Team National's consumable products.

Get high quality Team National products at wholesale prices.

We have a variety of **private label products**. We have our own nutritional, kids and automotive care products.

What is great about our products is that you don't have to be a distributor to take advantage of our low prices and high quality. We have no product usage requirements and no inventory requirements.

With our variety of products you'll receive excellent pricing, up to 50% lower than industry standards, on average.

Plus, you can earn product residual income

And all of our Private Label Products have a 100% money back guarantee.

Personal Websites

You can have your own personal website for only \$12 per month or \$99 per year, this includes set-up, maintenance and obtaining your domain. This is hundreds less than a typical website. Also, receive access to our mobile applications & services on your iPhone, iPad and Android .

Through your personal website, you will have access to the Big N Marketplace. Keep in mind the Big N Marketplace is NOT a discount program. The pricing is the same as if you went to any of the stores websites directly. The difference is that by accessing over 200 popular stores through the Big N Marketplace, you can earn up to 35% commission back from your online purchases.

Examples: Carrot Ink – Save up to 40 to 50% on ink cartridges and receive a 30% commission; Restaurant.com \$25 worth of food at local area restaurants for only \$10 and receive a 25% commission; Drugstore.com free shipping when you purchase \$50 or more and receive a 10% commission.

Team National now provides access to multiple co-branded business and consumer credit cards with Mastercard or Visa.

We offer our package two ways.

Our Premium Lifetime Membership which is our most popular and best value. It covers your household, grown children, your parents, grandparents and grandchildren. It will also cover your business and five employees, it is a wonderful employee retention program. The Premium Membership has a free automatic renewal with continuous use of one or more benefits per year. It costs only \$2195.00. We accept most major credit cards and financing is available.

Our Standard Membership is a two year package; it covers your entire household and is only \$795.00 which averages out to \$33.00 a month. Again, we do accept most major credit cards and financing is available. Include savings testimonials here...

Risk vs. Potential

With Savings of only \$50/mo., that's \$600/yr.! A 2 Year Membership = \$795 (or \$400/yr.)

A Lifetime Membership = \$2,195 (for your household's lifetime)

What's your Risk? Using your savings membership, Zero!

What's your Potential? More savings, more flexibility & more income!

You Have More!

Utilizing your Team National membership, hundreds of dollars can be saved per year in our different divisions.

Many people save more than the cost of their membership the first year. The

questions you need to ask yourself are: Which membership package would you like to own? And how soon would you like to start saving Money?

Use your personal story of a savings experience

Earn Money Through Team National's Proven Marketing System Your Road to
Financial Freedom

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The following section is intended to present the marketing plan offered by Team National. Please note there is no cost to become an Independent Marketing Director (IMD). There is also no requirement to purchase a membership to participate in the optional earnings programs with Team National.

Intro to Next Speaker - here is an example of a good introduction

(It is my pleasure to introduce to you someone who is a very dear friend of mine who has had tremendous success with the Team National Marketing Program...Double Platinum Presidential Director...Robert Fason)

If we can show you an additional way to earn income, would that be okay with you?

We are now going to show you how the Team National marketing program works.

Premium Membership (\$2,195) = 3 points

Standard Membership (\$795) = 1 point

Comp Slide 1

Let's begin with your first two hostings, we'll call Bob & Sue. You are bonus qualified for one year

You earn commissions that vary from \$25 to \$100 per sale.

You are earning retail bonus points, 3 for a premium membership and 1 point for a standard membership.

Comp Slide 2

Points accumulate: From Your Sales, From Your Team Sales & Unlimited Depth

Comp Slide 3

Your point total is 10points or more on each side

This could happen weekly

You earn \$1,500 progression bonus

Comp Slide 4

Earn points with every team sale Qualify for additional business centers Develop teams 3 & 4 for more earnings

You earn an additional \$2,500 with just 10 more points This could happen weekly

In addition to the Commission & the Progression Income there are: Hosting

Bonuses

Leadership Bonuses Product

Residual Income Marketplace

Commissions Platinum Bonus

Sharing!!!

Hosting Bonus

Anytime anyone you host gets 10 & 10, you earn a \$1,000 hosting bonus This can happen weekly

In this example, if you personally host 7 people, You earn a \$5,000 hosting bonus

Presidential Director Bonus (do recognition here)

1st level is Presidential Director - this is achieved when you have earned 3 progression checks - \$1,500. When you have received 3 10 & 10 pay progressions - \$10 for each Standard Membership and \$20 for each Premium Membership.

2nd level is Bronze - they have personally hosted 2 Presidentials \$20 (each Standard), \$40 (each Premium).

3rd level is Silver - they have personally hosted 4 Presidentials \$30 (each Standard), \$60 (each Premium).

4th level is Gold - they have personally hosted 6 Presidentials \$40 (each Standard), \$80 (each Premium).

5th level is Platinum - they have personally hosted 10 Presidentials \$50 (each Standard), \$100 (each Premium). There's also an annual cruise and bonus program at this level.

6th level is Double Platinum - they have personally hosted 18 Presidentials \$50 (each Standard), \$100 (each Premium). There's also an annual cruise and bonus program at this level.

Set up or plan to share 5 to 6 stories including name, background, where IMD is from and one thing that the extra money has done for them. Keep each at 30 seconds or less. (Reminder NO income or product claims, lifestyle stories only, see bign.com for more information).

Recap/summarize the Premium and Standard memberships. There is no

guarantee of income, but there is also no ceiling on your income.

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The marketing program presented was an example of how commissions are calculated but was not intended to represent typical, actual, or average earnings of any specific Team National IMD. The actual results

by an individual IMD will depend upon the time and effort he or she devotes to building their business.

We've opened the vault and it's time to go out and build this business. Have you

ever asked yourself I would if I could?

Home, Vehicle, Savings, Eliminate Debt, Charity, College Fund, Parents Home.....

We believe you can with Team National.

How soon do you want to get started on your own road to financial freedom?

Our vision for Team National is to create more 6 and 7 figure income earners than any other direct-selling company. We are committed to helping change hundreds of thousands of lives.

Claim your share. We invite you to get started today!